



2011-2012 CGDA OFFICERS

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2011-2012 CGDA DIRECTORS

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Jennifer Vanasse The Window Shop Inc.
John Wisniewski Payless Auto Glass
Stanley Wiesen Director
Director vacant

CGDA EXECUTIVE STAFF

Executive Director Krystn Ledoux
E-mail krystn@ctcapitolgroup.com
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President's Message

Happy New Year! I hope all of you have a healthy and prosperous 2012. It seems like both the economy and the weather are cooperating so far, and I have heard many stories from both my peers and suppliers that business seems to be picking up. After last year, this should be a well-deserved respite.

Speaking of last year, the first half of my stewardship here with the CGDA did not go as planned. My number one goal as President was to try and increase membership. Sadly, membership was down. A year ago in my first President's message, I stated how we could do things to make the CGDA more fun and get more companies active. I feel a bit like Rex Ryan at this point. Not only did membership decrease, but we decided to not have GlassDay New England last spring and we were unable to create any seminars. As a result, it was a pretty bad year financially for the CGDA.

CGDA was also unfortunate to lose our Executive Director, Valerie Stolfi Collins, in December 2011 when she left

The TCORS Capitol Group to pursue higher education. Valerie had served us most competently for the past nine years and she will be missed greatly. We bear her no ill-will and wish her the best of luck in her future endeavors. I'm pleased that Allyson and Alan Deckman have worked hard to fill the gap that Valerie left and to provide a seamless transition. As of January 2012, Krystn Ledoux of The TCORS Capitol Group will be serving as the Executive Director of CGDA. For more information about Krystn, please see page 3.

Again, following Rex's lead, I am staying positive about the future. We have high expectations for 2012. We are working in earnest with the Massachusetts Glass Dealers Association on GlassDay 2012, which will be held on Friday, April 27, from 2 to 8 P.M. at the Mohegan Sun. While the previous trade shows were held on Saturdays, we have elected to hold the show on a Friday evening this year in the hope that it will be more convenient for both vendors and attendees. (Continued on Page 2)

The Connecticut Glass Dealers Association publishes *The Glazier's Point* for its members. It is published four times a year. Contributions of all kinds are welcome and encouraged. Letters to the Editor are printed at the discretion of the editorial staff and should be less than 300 words in length. Materials must be submitted to the CGDA headquarters, to the attention of *The Glazier's Point*. All submitted materials become the property of *The Glazier's Point*. Materials are subject to review and modification by *The Glazier's Point*, serving as Editor-in-Chief.

CGDA Is Going Green

This quarter's issue of *Glazier's Point* will be the last printed and mailed copy of the newsletter. In order to continue to receive all the informative news contained in *Glazier's Point*, please send your email address to krystn@ctcapitolgroup.com so that we can send you our new e-newsletter next quarter.

Find Us on Facebook

To keep up with all CGDA happenings, "like" the CGDA on Facebook.



The Glazier's Point - CGDA

A Publication Serving the Connecticut Glass Industry

CGDA Legislative Update

This February, Connecticut State Senator Joseph Crisco and State Representative Robert Megna have agreed to reintroduce a bill to level the Auto Glass playing field. Last year HB 5283, *An Act Concerning Automotive Glass Work and Repairs*, had great success getting out of the Insurance Committee, but it never made it to the floor of the state legislature. This bill would have prevented automobile insurers from steering costumers toward selected repair shops for completion of their insured glass repairs.

This year Senator Crisco and Representative Menga, Chairs of the Connecticut General Assembly's Insurance and Real Estate Committee, will propose changes to an existing anti-steering law that currently protects the auto body industry. In light of some monopolistic practices by Auto Glass Networks, it has become obvious that the existing legislation needs to be strengthened in order to preserve the competitiveness of Connecticut's independent auto glass dealers for future generations. The CGDA members have been instrumental in supporting this fight. Once again, we need CGDA members to contact your state lawmakers to ask them to support the upcoming bill. If you are unsure of who your state senator or representative is, or how to contact them, this information can be found at www.cga.ct.gov/asp/menu/CGAFindLeg.asp.

The proposed text of the bill is as follows:

An Act Concerning Auto Glass Repair Claims (cont'd. next column)

The following language shall be added to C.G.S. Section 38a-354 (new) Section(d) In any telephonic or other communication with an insured, an insurance company, agent, adjuster or third party administrator shall inform the insured of the following: "Connecticut is a choice state. If you have a preference for appraisal, repairs, glass replacement, or glass repair facilities, please communicate your preference now to assisting in processing."

In the event the insured states no preference, the insurance company, agent, adjuster or third party administrator, shall provide the insured with the five (5) names and contact information for five (5) licensed facilities located in the geographic area of the caller.

President's Message (Continued From Page 1)

We also expect to have a tremendous increase in Auto Glass representation. This is something that has been a bit lacking in the past, but thanks to the efforts of MGDA and the CGDA's newest board member, John Wisniewski of Payless Auto Glass, that will change. I guarantee that this will be the best GlassDay event ever (there I go again).

Frank Pitrone
President CGDA

Don't Forget to Renew Your CGDA 2012 Membership

Associate member (vendor).....	\$235.00
Glass Companies with 1-4 employees.....	\$185.00
Glass Companies with 5-9 employees.....	\$235.00
Glass Companies with 10+ employees.....	\$285.00
Include my company's logo hot linked to my company's website on the CGDA website's home page.....	\$200.00

GlassDay New England

Educational Conference & Product
Showcase

Friday, April 27, 2012

2-8 p.m.

Cocktail Reception

7-8 p.m. on Trade-Show Floor

Mohegan Sun Convention Center

Uncasville, CT

*Presented by the Connecticut and
Massachusetts Glass Dealers Associations*

*For detailed information, visit
www.ctglass.org.*

The Glazier's Point - CGDA

A Publication Serving the Connecticut Glass Industry



State of Connecticut Automotive & Flat Glass Licensing Board Meetings:

Jan. 27, 2012 - 9:30 am
April 27, 2012 - 9:30 am
July 27, 2012 - 9:30 am
Oct. 26, 2012 - 9:30 am

All meetings are held at the
Department of Consumer Protection
165 Capital Avenue
Hartford, CT
Room 117

Meet CGDA's New Executive Director, Krystn Ledoux

TCORS Capitol Group, LLC was very pleased to welcome Krystn Ledoux to their company in January 2012. As an Association Executive, Krystn works directly with TCG's association management and government relations clients. In this role, she will serve as the Executive Director of the CGDA.

Prior to joining TCG, Krystn served as a Congressional Aide to U.S. Senator Joseph I. Lieberman (I-CT) for over nine years. During her tenure with Senator Lieberman, Krystn was the Connecticut liaison to local, state and federal elected officials, agencies and non-profit organizations for the Senator on wide ranging important policy matters. She worked closely with these constituencies to implement Senator Lieberman's legislative agenda and to monitor developments in Connecticut and globally for potential legislative initiatives.

In addition, Krystn served as a Deputy Casework Manager, the Senator's Connecticut Scheduler and was responsible for the planning and execution of the Senator's Connecticut events, including acting as a press liaison between the Senator and the state's press and media outlets. In these roles, Krystn planned and executed countless Connecticut events for Senator Lieberman, including identification of event ideas and locations, coordination of event participants, authorship of event related materials, issuance of press advisories and releases, and event staffing. Further, she authored informational materials for constituents that were posted in the Connecticut Corner on the Senator's website.



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Protect Yourself in Chilly Weather

As we age, our bodies become less resistant to the elements and cold temperatures. Hypothermia and frostbite are serious concerns for seniors. If you go outside, layer your clothing and cover as much skin as possible. Add a hat to keep body heat from escaping, and limit your time outside.

The Big Game

Some ignore the commercials. Some watch nothing but. No matter your reason, tune in to Super Bowl XLVI on Feb. 5.

Apprentice Corner

Attention, Apprentices!
The CGDA Flat Glass Apprentices Program Semester will begin March 6, 2012.

The semester exams will be held June 8, 2012 at CGDA HQ in Hartford, CT between 9 a.m. and 4 p.m.

 **Illustratus**
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February 2012						
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5	6	7	8	9	10	11
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9 CGDA Board of Directors Meeting
5 p.m. CGDA HQ- Hartford, CT

March 2012						
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25	26	27	28	29	30	31

6 CGDA Apprentice Semester Starts
8 CGDA Board of Directors Meeting
5 p.m. CGDA HQ - Hartford, CT

April 2012						
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1	2	3	4	5	6	7
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22	23	24	25	26	27	28
29	30					

12 CGDA Board of Directors Meeting
5 p.m. CGDA HQ - Hartford, CT
27 State Licensing Board Meeting
9:30 a.m. 165 Capitol Ave, Room 117

GlassDay New England
Mohegan Sun, Uncasville, CT
2-8 p.m.



Current Resident
12345 Sample Address
City, ST 00000