



**2011-2012 CGDA OFFICERS**

- President ..... Frank Pitrone  
Apex Glass
- Vice President ..... Mary Sue Hermann  
Kensington Glass & Framing Co., Inc.
- Treasurer ..... Carl Von Dassel Jr.  
Tri-State Glass, Inc.
- Secretary ..... Courtney Vece Trutanu  
Curved Glass

**2011-2012 CGDA DIRECTORS**

- Chris Roy ..... Hart Supply
- Carl Reiser ..... New England Glass & Mirror
- Thomas Dworak Sr ..... The Hartford Glass Co
- Kevin McMahon ..... K-Man Glass
- Jennifer Vanasse ..... The Window Shop Inc.
- John Wisnewski ..... Payless Auto Glass
- Director ..... vacant
- Stanley Wiesen ..... Honorary Director

**CGDA EXECUTIVE STAFF**

- Executive Director ..... Valerie Stolfi
- E-mail ..... valerie@ctcapitolgroup.com
- Website ..... www.ctglass.org
- Phone ..... 860.727.0166
- Fax ..... 860.541.6484

**President's Message**

Spring is HERE! After what seemed like an eternal winter, spring is making a comeback. We are so ready to put away our snow shovels and break out the spades and rakes. We see rain and think "It's NOT snow!" Now, if only the economy would follow the lead of the weather.

I would like to welcome the newest member of the Board of Directors, John Wisnewski of Payless Auto Glass. Recently John, along with our Legislative Committee Chairperson, Jennifer Vanasse, have been instrumental in leading an effort to have a bill passed by the State Legislature which will hopefully lead to a more equal playing field for the auto glass industry. You can read more about it in this issue of *The Glazier's Point*. I feel it is important for the CGDA to continue to play an active role in this effort. John has also brought his enthusiasm to the Membership Committee and brought in some new auto glass members. Way to go, John!

Speaking of membership, I bet that

most of you know of a shop or supplier who are not members. I would like to suggest to all of you to maybe give the CGDA a plug next time you speak to them. We are here for all of you and the more of you there are, the better this organization will be. There is strength in numbers.

Speaking of numbers, have any of you noticed a very small uptick in the economy? I am not an expert, but it seems like there is work out there, but we have to have a very sharp pencil! I have a feeling that we need to do business differently from before. If profit margins are going to be smaller from here on in, then we need to recognize that and be a bit smarter about things.

Don't forget that June 21 is the date for our annual Sal Vece Memorial Golf Tournament. I am hoping for a great turnout this year.

***Continued on Page 2 - See President's Message***

**Table of Contents**

- President's Message ..... Page 1
- Capitol Alert ..... Page 2
- CGDA Family Fun Day ..... Page 2
- President's Message Cont. .... Page 2
- CGDA Golf Tournament ..... Page 3
- Apprentice Corner ..... Page 3
- CGDA Website Sponsorships ..... Page 3
- CGDA Membership Renewal ..... Page 3
- Welcome, New Members ..... Page 3
- Events Calendar ..... Page 4



**Spring Is Finally Here!!**

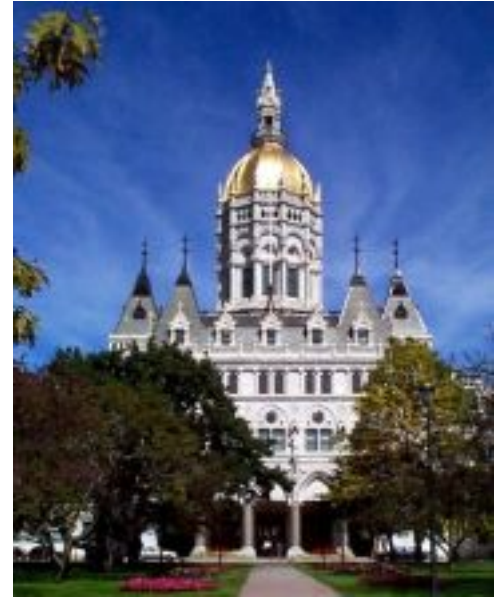
The Connecticut Glass Dealers Association publishes *The Glazier's Point* for its members. It is published four times a year. Contributions of all kinds are welcome and encouraged. Letters to the Editor are printed at the discretion of the editorial staff and should be less than 300 words in length. Materials must be submitted to the CGDA headquarters, to the attention of *The Glazier's Point*. All submitted materials become the property of *The Glazier's Point*. Materials are subject to review and modification by *The Glazier's Point*, serving as Editor-in-Chief.

# The Glazier's Point - CGDA

A Publication Serving the Connecticut Glass Industry

## CGDA Works to Support HB 5283 an Act Concerning Automotive Glass Work and Repairs

The CT General Assembly Insurance & Real Estate Committee recently passed HB 5283 out of Committee by a vote of 12-8. If passed, the bill would prohibit an auto insurer and its agents and adjusters from routing or referring insureds to a third-party adjuster or claim administrator regarding auto repairs, including glass repair or replacement, without having the insured first contact the insurer by telephone, fax or electronically. The insurer must inform the insured that he or she has the right to choose the licensed repair shop where damage to the insured's auto will be repaired. The bill also prohibits an auto insurer and its agents and adjusters from guaranteeing or warranting repairs or imposing monetary advantages or penalties that could affect the insured's choice of repair shop. CGDA has been actively working to support HB 5283. Members of the CGDA recently testified before the Insurance & Real Estate Committee in support of the proposed legislation and CGDA has contacted members of the committee on multiple occasions urging them to support the bill. CGDA has also been working with the Committee Chair, Representative Robert Megna, on additional language that could help the bill move forward toward a vote on the House floor. CGDA will continue to keep our members apprised of the bill's progress. Contact your Legislator to support the bill:  
<http://www.cga.ct.gov/asp/menu/CGAFindLeg.asp>.



**Capitol Alert**



*Insure with Experience*

**Burns, Brooks & McNeil**

*Professional Insurance Counselors  
Since 1861*

*Proud Sponsor of CGDA  
Chuck Cadario, Program Manager*

**69 WATER STREET  
TORRINGTON, CT 06790**

**(860)482-5591 - (800)448-4567**

[www.burnsbrooksmcneil.com](http://www.burnsbrooksmcneil.com)

*Branch Offices  
Essex - South Windsor - Pawlet*

## CGDA Family Fun Day

Save the Date

for our first CGDA Family Fun Day

Thursday, Aug. 4

5-8 p.m.

Berlin Batting Cages

1801 Berlin Turnpike

Berlin, CT

Bring the kids and enjoy miniature golf,  
bumper boats, batting cages and  
go karts.



## President's Message Continued

We will be returning to the Traditions in Wallingford again, where we always have a great time. I look forward to seeing all of you there.

Finally, the news from Japan has been terrible and I'm sure we are all very sympathetic to their struggles. One very small thing I took from their disaster that relates to our industry is the need to remember that when we construct something, we should consider that we are building it to not only withstand the everyday forces of nature, but that hopefully our handiwork is up to it when Mother Nature decides to show her more formidable side.

*Frank Pitrone  
President CGDA*

# The Glazier's Point - CGDA

A Publication Serving the Connecticut Glass Industry



**FULLY FRAMED  
PLATED OVER BRASS**

Quality... The Way It Used To Be.  
Fastest Turnaround On Hinged and Sliding Enclosures.

**MR. SHOWERDOOR**  
DESIGN INCORPORATED

Tel: 1.800.633.3667 x529 • Fax: 203.380.1188  
jdohan@mrshowerdoor.com • www.mrshowerdoor.com

## The 9th Annual Sal Vece Memorial Golf Tournament

Tuesday, June 21

1 p.m. Shotgun Start

The Traditions Golf Club

Wallingford, CT

While CGDA has sponsored a golf outing for more than 25 years, Sal's passing has given us an opportunity to look at the event and turn it into something special. Good food, good friends and a great golf course will be the order of the day on **June 21**.

**For Information on Attending or Sponsoring,**

**Please Visit [www.ctglass.org](http://www.ctglass.org) or Call 860.727.0166**

The Tradition Golf Club has earned the #1 Connecticut course rating from Golfink.com for 2008 and has a fantastic review from ctgolfer.com. We're expecting a great turnout for this year's event, in honor of Sal.



### Apprentice Corner

The Spring 2011 semester exams will be in June 2011

Please contact the CGDA office to schedule your apprentice's exam  
860.727.0166

### Want Your Logo on the CGDA Homepage for Everyone to See?

The CGDA will display your company's logo hot linked to your company's website for all of our 19,888\* visitors to see on the CGDA website's home page for a price of \$200 for the entire 2011 calendar year. Contact CGDA for details: 860.727.0166 or [valerie@ctcapitolgroup.com](mailto:valerie@ctcapitolgroup.com).

*Based on 2010 website statistics of 19,888 visits and 85,766 hits.*

### Don't Forget to Renew Your CGDA Membership for 2011

CGDA is now accepting membership renewals for the 2011 calendar year. Please visit [www.ctglass.org](http://www.ctglass.org) to download a membership application.

### Welcome, New Members!

**Auto Glass Connection**

Ledyard, CT

**East Coast Auto Glass & Accessories**

Portland, CT

**Payless Auto Glass**

Hartford, CT



May 2011						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

**12** CGDA Board Meeting-CGDA HQ  
5:00-6:30 p.m.

June 2011						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

**9** CGDA Board Meeting-CGDA HQ  
5:00-6:30 p.m.

**21** Sal Vece Memorial Golf Tournament  
The Tradition Golf Club - Wallingford,  
CT  
12:15-1:00 p.m. Registration & Lunch  
1:00 p.m. Shot Gun Start  
Dinner to Follow

July 2011						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

**13** August Newsletter Content Deadline

**22** State Licensing Board Meeting  
9:30 a.m. DCP - Hartford, CT  
Room 117



Current Resident  
12345 Sample Address  
City, ST 00000